

Jon Cook

Principle

Townsend Commercial Real Estate, San Francisco

600 Townsend Street, Suite 120 E
San Francisco Ca, 94103

Phone: 415.503.4388

Fax: 415.503.4389.

Email: Jon@townsendcommercial.com

PROFESSIONAL EXPERIENCE

Twenty-two years of sales and leasing experience throughout Northern California with an emphasis in industrial real estate. Experience includes tenant and landlord representation, build-to-suit process, income property analysis, and owner occupied property sales.

MAJOR TENANT TRANSACTIONS

	SIZE
Toyota, Stockton, CA	376,000 SF
Cal Cargo, Hayward, CA	203,000 SF
Prism, Union City, CA	191,000 SF
Kobe Precision, Hayward, CA	136,000 SF
Toyota, Fremont, CA	111,000 SF
Farin & Swanson, Oakland, CA	103,211 SF
Japan Foods, Hayward, CA	97,000 SF
Kinetics Group, Union City, Ca	86,802 SF

MAJOR LANDLORD TRANSACTIONS

	REPRESENTED	SIZE
Decoto Technology Park, Union City, CA	Pelio/Shelton	1,200,000 SF
Alvarado Business Park, Union City, CA	Catellus	1,200,000 SF
Barrington Business Park, Hayward, CA	Meridian Trust	375,000 SF
Dowe Business Park, Union City, CA	Chamberlin	350,000 SF

MAJOR SALE TRANSACTIONS

	REPRESENTED	SIZE
Decoto Industrial Park, Union City, CA	Buyer and Seller	1,089,000 SF
Central Bay Industrial Park, Union City, CA	Buyer and Seller	980,000 SF
Huntwood Technology Park, Hayward, CA	Buyer and Seller	136,000 SF
Great Western Foam, Union City, CA	Buyer and Seller	97,500
Mango King, Union City, CA	Buyer and Seller	97,000

EDUCATION

B.S. Business and Foreign Languages – Lewis and Clark, Portland Oregon